



Mission Linen Supply

MISSION LINEN & UNIFORM SERVICE

2/02/01

Jeff Schwarz
A.L. Wilson Chemical Co.

Dear Jeff,

I just want to take a moment and thank you personally for all of the help that you have given me this year and last. Your products work every bit as well as you first claimed. And to date I have saved thousands of dollars in linen replacements because I am not throwing away linen that is stained. I am saving in washroom cost as well, because I am not running the costly stain treatment formulas that I was using in the past. I am pre-spotting with my TarGo and then re-washing the items on a normal wash formula and the results are incredible. I know that my boss is also grateful to you and your company as well. I strongly recommend YOU and TarGo to all of our Mission plants and anyone else who wants to save a lot of money in the area of stain removal and linen replacements. And one more final thanx to you for the sincerity and honesty, it is so important to me. I know that I can trust you and in return I will always do business with you.

If you ever need a favor from us, just ask.

Sincerely,

Steven O'Connell
Production Manager
Mission Linen Supply, SF, CA.



STERILE SURGICAL SYSTEMS, LLC

2757 29th Avenue SW, Tumwater, Washington 98512

May 11, 2001

A.L. Wilson Chemical Co.
P.O. Box 207
Kearny, NJ 07032

Attn: Fred Schwarzman

Mr. Schwarzman,

Here at Sterile Surgical Systems we have an ongoing problem with oil based stains on our polyester surgical products. Since using Laundry TarGo as a post spotting agent, we have excellent results in the removal of oil based stains. As our items go through the inspection process, we simply spray on a little Laundry TarGo on oil stains and return it for the next day's wash. This has greatly reduced, if not eliminated, our costly rewash procedures. I highly recommend your product.

Sincerely,

Rod Powell
President
Sterile Surgical Systems, LLC



The University of Arizona Intercollegiate Athletics
Leading the way in education, sports and community involvement

EQUIPMENT OPERATIONS

Dear A. L. Wilson Chemical Company,

THANK YOU very much for telling us about YellowGo and Laundry TarGo.

Without these products and all of the rest of your products that you offer, we would be lost in the laundry room.

My laundry guy loves us since we have started stocking all of your different products in the laundry room.

My laundry guy told me that the eye-black stains are NOTHING to him anymore ever since you guys told us how a little bit of Laundry TarGo would take it right out.

And of course, YellowGo is a must for ALL equipment rooms. It is hard to ruin uniforms with that product on the shelf.

Of course all of your stuff is GREAT and we just appreciate you showing us how all of it works and explained to us how it will help us be better equipment managers.

Please feel free to have any potential customer contact me so I can tell them personally how well your products work. Every coach and equipment manager that has to do laundry should have your products in their laundry room.

Thanks again for making us a better equipment operation!!!

Sincerely,

Wendell Neal
Director of Equipment Operations



Best Western
Bradbury Suites

Mr. Brady Corbridge
A. L. Wilson Chemical Co.
P. O. Box 207
Kearny, New Jersey 07032

Dear Brady,

I would like to take this opportunity to let you know how happy we are with the Laundry TarGo you introduced us to last year.

We continue to have excellent results in removing what were previously very difficult stains from our laundry. Using this product, our linen replacement costs have come down significantly. We are able to remove mascara, make-up, lipstick and other oily type stains by simply treating them with Laundry TarGo and rewashing them later. Prior to our use of Laundry TarGo, many of these stained linens would have been unusable.

Thank you for making such a safe and effective product.

Sincerely yours,

Linda Mitchell

Linda Mitchell



Jeff Schwarz
A.L. Wilson Chemical Co.
1050 Harrison Avenue
Kearny, NJ 07032

Jeff:

I just wanted to thank you for your recent visit and training on the use of Wilson Chemicals. At the same time, I want to inform you that we are almost done with the 1000 pounds of stained linen that we couldn't clean with the chemicals that we had been using. All of us here are very excited that we have recovered about 90% of the linen with the Sogo Reclamation Kit.

For your information in the past the ink and blood stains used to be the most serious problem for us but with InkGo and QwikGo, we don't go into shock anymore when we see one of those stains.

Another of your products that has been a blessing to our property is the Laundry TarGo because we do not discard napkins and pillowcases due to lipstick anymore. Jeff, I also wanted to mention that another reason why I'm happy with these products is because they are very safe to use. Every employee that come across a stained piece of linen can apply the products immediately.

For your information one of the things I am very proud of is that during my seventeen years working in housekeeping I have always managed the department with excellent safety records. For instance, last year we reached 506 days without incident.

Thank you again for the training and all the support and for the great products.



A handwritten signature in black ink, appearing to read "America Ferrera".

America Ferrera
Housekeeping Manager